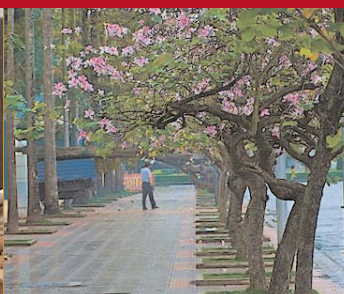


Mazars in Vietnam



Audit and Assurance
Accounting and Business Process Outsourcing
International and Local Taxation
Business Start-up Assistance
Operations Consulting



MAZARS: A MAJOR PLAYER



“ A group culture shaped by diversity, independent thinking and a strong commitment to serving our clients. ”

Mazars is an **international organisation** specialising in audit, accounting, tax and advisory services. Mazars is a unique independent integrated partnership with global reach and local roots. We can rely on the skills of **10,500 professionals** operating together in **50 countries**, sharing the same values and sense of responsibility.

Mazars stands as a major player on the international scene and represents a true alternative for companies seeking a complete range of services rendered with a truly personalised approach. We are able to offer flexible, tailored solutions to our clients ranging from multinational firms to SMEs, as well as to high-net worth individuals.

Mazars is a founding member of **Praxity**, an international alliance of independent accounting firms. This global alliance allows us access to the skills and expertise of a further **13,000 professionals** in another **23 countries**, all of whom are committed to the high ethical standards and technical skills expected from our clients.

In Asia, we can provide services to our clients in Greater China, India, Indonesia, Japan, Korea, Malaysia, Singapore, Taiwan, Thailand and Vietnam. Where Mazars does not have an established office, we work together with our fully trusted Praxity participants to deliver the highest quality service to our clients.



MAZARS IN VIETNAM



*“ A wealth of experience
at the service of its clients. ”*

Mazars has been present in Vietnam since 1994 and is specialising in accounting, auditing, tax and investment/business advisory services. In September 2008, Mazars merged with STT Audit & Advisory Partnership - the first audit partnership established in Vietnam in early 2004 - to create Mazars STT Vietnam.

Mazars STT Vietnam focuses on providing value-added services which aim to create a strong competitive advantage for our clients in a rapidly changing market place.

Our multi-disciplinary team of professionals comprises Chartered Accountants, Certified Public Auditors, Tax Lawyers, Masters in Accounting and Finance, Masters in Business and Administration, IT Consultants and Cost Accountants, and is well equipped with the requisite business and technical skills, experience and knowledge base to deliver customized solutions to our clients. With their respective competencies, our professionals are capable of developing competitive advantage and sustainable value for a wide range of businesses.

Mazars STT Vietnam operates through its offices in Hanoi and Ho Chi Minh City and is committed to serving clients throughout Vietnam.



OUR RANGE OF SERVICES



“ Helping you at all stages of your corporate development. ”

➤ AUDIT & ASSURANCE

- Statutory audits
- International GAAP and specific jurisdiction GAAP audits
- Internal audit
- Agreed-upon procedures and due diligence reviews

➤ ACCOUNTING AND BUSINESS PROCESS OUTSOURCING

- Accounting and preparation of financial statements
- Accounting reviews
- Payroll outsourcing and statutory insurance contribution outsourcing

➤ INTERNATIONAL AND LOCAL TAXATION

Tax advisory

- Individual and corporate tax advisory and planning
- Withholding tax advisory and planning
- Tax authority representation (tax rulings and tax audits)
- Transfer pricing reviews and advisory
- Tax due diligence reviews and periodical/pre-tax finalisation audit review

Tax compliance

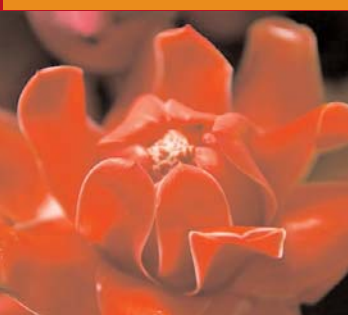
- Registration, declaration of individual, corporate tax, VAT and foreign contractor tax
- Tax refunds assistance and representation

➤ BUSINESS START-UP ASSISTANCE

- Advice on investment and administrative procedures
- Processing the investment licence
- Assistance in recruitment and human resource management
- Assistance with various other administrative procedures post licensing

➤ OPERATIONS CONSULTING

- Cost reduction and revenue optimisation areas
- Organisation structure design for operational effectiveness
- MIS/Decision Support System design





BUILDING LASTING RELATIONSHIPS

*“ Whatever your plans, we’ll embrace
the challenge together. ”*

We value long-term business and personal relationships and we strive to strengthen them through each new assignment.

Each of our clients is assisted by a lead Partner who understands their unique situation and has extensive knowledge of the industry and/or business sector. Each of them will mobilise a dedicated team of specialists providing the best professional advice. We focus on our clients' agendas and on delivering value through a personal touch backed by extensive experience.

We can draw from Mazars' global integrated partnership offering a wealth of advantages, particularly to companies aiming for international expansion. Our international Partners know each other well, work together and can personally recommend their counterparts in other offices around the world, who will ensure solutions that fit your needs.

SOME OF OUR REFERENCES IN VIETNAM

MANUFACTURING AND INDUSTRY

- Honda
- ScanCom
- Inoue

PHARMACEUTICAL AND MEDICAL

- Rohto
- Parkway Shenton

FOOD AND AGRICULTURE

- Vinamilk
- Vifon
- Kinh Do

TRADING, RETAIL AND LUXURY

- Marks & Spencer
- Pierre Cardin Vietnam
- Metro Cash & Carry

REAL ESTATES AND PROPERTIES

- Hoang Anh Gia Lai Corporation
- Phu My Hung Corporation

TECHNOLOGY, MEDIA...

- Microsoft
- Rohde & Schwarz

INSURANCE, BANKING AND FINANCE

- Sumitomo Mitsui Banking Corporation
- Visa International
- Dow Jones
- Groupama Vietnam
- Prévoir Vietnam

SERVICES

- Baker & McKenzie LLP
- Manpower

NON-PROFIT ORGANISATIONS

- UNDP Vietnam - NEX projects
- Other UN Organizations - funded projects
- World Bank - funded projects
- DFID - funded projects
- EC - funded projects
- Royal Danish Embassy - funded projects
- Finnish Embassy - funded projects
- Swedish Embassy - funded projects
- Swiss Agency for Development and Cooperation "SDC"
- Action Aid Vietnam
- Helvetas Vietnam
- Caritas Switzerland
- Oxfam
- Red Cross
- Care Vietnam
- Save the Children
- WWF





Mazars STT Vietnam

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